

William Joseph Coleman II

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PROFESSIONAL

Virginia Tech, Pamplin College of Business, Finance

Assistant Professor of Practice

Instructor of Finance

Blacksburg, VA

August 2021 – Present

August 2020 – August 2021

- Create curriculum, lectures, assignments, and exams for both Corporate Finance and Financial Modeling in Excel with ~150 student per semester, fostering proficient understanding of Corporate Finance and exceptional Excel modeling skills
- Present investment banking, private equity, and career advice to students and investment groups (BASIS, COINS, SEED)

Wall Street Prep

Instructor (Private Equity and Investment Banking)

Multiple Locations

December 2021 – December 2023

- Lead corporate seminars (as long as 15 full days), teaching technical skills for Excel and PowerPoint, modeling for Financial Statements, DCF, LBO, and Trading Comps, and conceptual explanations for PE Deal and Due Diligence Process and Credit

Madison Dearborn Partners LLC

Private Equity Associate

Chicago, IL

July 2018 – July 2020

- Sourced and evaluated transactions while managing existing portfolio companies (Ardonagh, BlueCat, and Topps) for PE fund
- Collaborated with management teams and attended Board meetings to set strategy and drive organic and inorganic growth

Selected Transactions:

- *Lloyd's Specialty Insurance Carrier (Financial & Transaction Services Industry) – \$450MM acquisition*
 - Created and presented investment committee materials 6 times (2x standard deal) to educate firm on unexplored business model that required ~\$150MM of additional equity investment during 5-year hold to cover balance sheet CAT risk
 - Developed detailed financial model that demonstrated attainable 30%+ IRR and convinced investment committee to approve
- *BlueCat (Business & Government Software and Services Industry) – closed dividend recapitalization for undisclosed amount*
 - Analyzed operating model and educated deal team on opportunity to refinance debt and return 25% of MDP's basis
 - Facilitated diligence process with 3 lenders and negotiated 50bp pricing decrease and 40% liquidity covenant decrease

Goldman Sachs & Co. LLC

Investment Banking Division (IBD) Analyst, Global Industrials Group (120-people)

New York, NY

Summer 2015, July 2016 – July 2018

- Provided strategic advice to 30 clients across 5 sectors on M&A and helped clients raise debt or equity capital
- Lead Virginia Tech IBD undergraduate recruiting, fielding 100s of calls and converting 15 interviews, 6 Superdays, and 4 offers

Selected Transactions:

- *Capsugel – Exclusive sell side advisor on KKR's \$5.5Bn sale to Lonza (Closed July 2017)*
 - Collaborated with management to draft pivotal marketing materials including teaser, CIM, and management presentation
 - Managed international diligence process answering 90% of ~1,600 questions, cited as driver in higher premium paid
- *Diversified Industrial Services Company – Exclusive sell side advisor on ~\$2Bn sale or strategic alternative (Discontinued)*
 - Created financial model and evaluated LBO (WholeCo and segment), DCF, segment sale/spin, present value of future share price, sum-of-the-parts, precedent transactions and comparable company analyses
- *Harsco – Lead-left joint bookrunner of \$550MM term loan B and \$400MM revolver (Completed November 2016)*
 - Wrote company overview, industry overview, and credit highlights of CIM and answered 100+ lender questions on business

Logistics Management Institute (LMI)

Consulting Co-op, Maintenance and Readiness Group

McLean, VA

May 2014 – August 2014

- Analyzed corrosion cost for U.S. DoD and determined first reliable estimate of \$20Bn or ~20% of total maintenance cost

EDUCATION

Virginia Polytechnic Institute and State University (Virginia Tech)

B.S. in Business, Major: Finance – In-Major GPA: 3.98/4.00

Blacksburg, VA

May 2016

B.S. in Industrial and Systems Engineering – In-Major GPA: 3.80/4.00; In-Major Rank: 2 of 182

May 2016

- Cumulative GPA: 3.89/4.00; University Honors Program; Dean's List (All semesters)
- Personally financed \$60,000 of my education with employment income and 12 competitive merit-based scholarships (\$32,563)

BASIS (Bond And Securities Investing by Students) – Virginia Tech Endowment (30+ hours per week)

Co-CEO, Corporate Credit Sector Head, Junior Analyst (JA)

April 2014 – May 2016

- Determined strategy for 20 student team managing \$5MM fixed income portfolio within Virginia Tech's Endowment
- Out-performed benchmark index by largest margin (60bps) during fund's 10-year history during year as Co-CEO
- Approved and traded over \$2MM and delivered successful buy and sell presentations for \$100,000 investments
- Managed recruitment (record 110 apps), trained 12 JAs (100% passed), and bolstered intern/full-time recruitment (100% placed)

PERSONAL

- Nonprofit Board: TFA (Auxiliary Current), America SCORES Chicago (Executive), Scholars of Finance (Associate)
- Interests: Education, Psychology, Live Music, Yoga, Texas Hold'em Poker, Travel/Backpacking (visited 12 National Parks)