

JIN XU

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ACADEMIC EXPERIENCE

- 2014-present Virginia Tech, Pamplin College of Business
Associate Professor of Finance (2017–present)
Assistant Professor of Finance (2014–2017)
- 2007-2014 Purdue University, Krannert School of Management
Assistant Professor of Finance

EDUCATION

- 2002-2007 University of Chicago, Booth School of Business
Ph.D. in Finance (2007)
M.B.A. (2006)
- 1999-2002 Peking University, Guanghua School of Management, China
M.A. in Finance (with honors)
- 1995-1999 Renmin University of China, Department of International Economics
B.A. in Economics (with honors)

REFEREED PUBLICATIONS

- Paying by donating: Corporate donations affiliated with independent directors (with Ye Cai and Jun Yang).
Review of Financial Studies forthcoming.
John L. Weinberg Center for Corporate Governance Symposium, University of Delaware, 2017.
NBER Spring Meetings, Law and Economics Program, Boston, MA, 2016.
Northern Finance Association (NFA) annual conference, Mont Tremblant, Quebec, Canada, 2016.
- Taxes, capital structure choices, and equity value (with Mara Faccio)
Journal of Financial and Quantitative Analysis 53(3), June 2018, pages 967-995. Lead article.
William F. Sharpe Best Paper Award in the 2018 Volume of the JFQA (co-winner).
- Golden hellos: Signing bonuses for new top executives (with Jun Yang)
Journal of Financial Economics 122(1), October 2016, pages 175-195.
- Taxes and capital structure (with Mara Faccio)
Journal of Financial and Quantitative Analysis 50(3), June 2015, pages 277-300. Lead article.
William F. Sharpe Best Paper Award in the 2015 Volume of the JFQA.

- Insider trading restrictions and top executive compensation (with David J. Denis)
Journal of Accounting and Economics 56(1), July 2013, pages 91-112.
- How do ex-ante severance pay contracts fit into optimal executive incentive schemes? (with P. Raghavendra Rau)
Journal of Accounting Research 51(3), June 2013, pages 631-671.
- Profitability and capital structure: Evidence from import penetration
Journal of Financial Economics 106(2), November 2012, pages 427-446.

WORKING PAPERS

- How does capital structure impact product prices? Evidence from the airline industry (with Alice Bonaimé)
- Why do firms use compensation peer benchmarking? (with Pengfei Ye)
Boca Corporate Finance and Governance Conference, virtual, 2020.
- Sovereign Wealth Funds and CEO compensation (with David Godsell)
*Midwest Finance Association annual conference, San Antonio, TX, 2018.**
*American Accounting Association IAS Mid-Year Meeting, Long Beach, CA, 2018.**
- The consequences of mandated compensation disclosure (with Hongyan Li)
Best corporate finance paper in the Baltimore Area Finance Conference, 2018.
*American Finance Association (AFA) poster session, Chicago, IL, 2017.**
*Financial Management Association (FMA) annual conference, Boston, MA, 2017.**
- Institutional ownership and CEO compensation: The voting channel (with Fan Li)

WORK-IN-PROGRESS

- Does it pay to hire a friend? Evidence from boards' CEO hiring decisions (with Yutong Xie and Ruiyao Zhu)

PERMANENT WORKING PAPERS

- CEO option sensitivity to dividend yield and its impact on corporate dividend policy (with Huseyin Gulen)
- Hedge fund activism and bank loan contracting (with Yinghua Li)
- The five stages of analyst careers: Coverage choices and changing influence (with Yinghua Li and Raghu Rau)
- New evidence on the effects of the insider trading sanctions act of 1984

INVITED SEMINARS AND CONFERENCE PRESENTATIONS

2021 Peking University HSBC Business School (scheduled)

- 2020 University of Wisconsin-Milwaukee, virtual
Boca Corporate Finance and Governance Conference, virtual
- 2018 Baltimore Area Finance Conference, Baltimore, MD
Midwest Finance Association annual conference, San Antonio, TX*
American Accounting Association IAS Mid-Year Meeting, Long Beach, CA*
- 2017 American Finance Association (AFA) poster session, Chicago, IL*
John L. Weinberg Center for Corporate Governance Symposium, University of Delaware
Financial Management Association (FMA) annual conference, Boston, MA*
- 2016 NBER Spring Meetings, Law and Economics Program, Boston, MA
Northern Finance Association (NFA) annual conference, Mont Tremblant, Quebec, Canada
- 2015 American Finance Association (AFA) annual conference, Boston, MA
Midwest Finance Association (MFA) annual meetings, Chicago, IL
Drexel University Corporate Governance Conference, Early Ideas Session, Philadelphia, PA
- 2014 Virginia Tech
Financial Intermediation Research Society (FIRS) Conference, Quebec City, Quebec, Canada
NBER Summer Institute, Corporate Finance Workshop, Boston, MA
25th Conference on Financial Economics and Accounting (CFEA), Atlanta, GA
11th Annual Conference on Corporate Finance, Early Ideas Session, Washington University in St. Louis
- 2013 Georgia State University, North Carolina State University, Texas A&M University
Drexel University Corporate Governance Conference, Early Ideas Session, Philadelphia, PA
NBER Summer Institute, Law and Economics Workshop, Boston, MA
State of Indiana Finance Symposium, Kelley School of Business, Indiana University
24th Conference on Financial Economics and Accounting (CFEA), Chapel Hill, NC
- 2012 Michigan State University, University of Toronto
American Finance Association (AFA) annual conference, Chicago, IL
SFS Finance Cavalcade, University of Virginia
- 2011 American Finance Association annual conference (AFA), Denver, CO
13th Annual Texas Finance Festival, Horseshoe Bay, TX
State of Indiana Finance Symposium, University of Notre Dame
- 2010 American Finance Association (AFA) annual conference, Atlanta, GA
Drexel University Corporate Governance Conference, Philadelphia, PA
Center for Research and Security Prices (CRSP) Forum, Chicago, IL
- 2009 Northern Finance Association annual conference, Ontario, Canada
Midwest Finance Association annual meetings, Chicago, IL

- State of Indiana Finance Symposium, Purdue University
- 2008 Western Finance Association annual conference (WFA), Hawaii
State of Indiana Finance Symposium, University of Notre Dame
- 2007 UC Davis, UC Irvine, University of Chicago, Chinese University of Hong Kong, Columbia University, University of Iowa, National University of Singapore, University of Notre Dame, Purdue University, Rice University
The 9th Biennial Finance Symposium, Kelley School of Business, Indiana University
- 2006 NBER Fall Meetings, Corporate Finance Program, Boston, MA
*presented by coauthor

PROFESSIONAL ACTIVITIES

Referee:

Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Journal of Financial and Quantitative Analysis, Management Science, Review of Finance, Journal of Law and Economics, Rand Journal of Economics, Journal of Corporate Finance, Journal of Banking and Finance, Financial Management, Journal of Empirical Finance, Financial Review, Journal of Financial Stability, Pacific-Basin Finance Journal, Management Research Review, Annals of Finance, Australian Journal of Management, Business Research Quarterly, International Tax and Public Finance

Conference program committee:

2013-2021 European Finance Association (EFA)
2018-2020 Northern Finance Association (NFA)
2014-2018 Financial Management Association (FMA)
2017 Conference on Financial Economics and Accounting (CFEA)
2012 SFS Finance Cavalcade Conference

Conference session organizer:

2014 Financial Management Association (FMA)

Conference discussions:

2020 Financial Management Association annual conference, virtual
2017 Conference on Financial Economics and Accounting (CFEA) Philadelphia, PA
2014 AFA Philadelphia, PA
2009 AFA San Francisco, CA
Midwest Finance Association annual meetings, Chicago, IL
2007 The 4th Annual Conference on Corporate Finance, Washington University in St. Louis

Grant reviewer:

Hong Kong Research Grants Council

Member:

American Finance Association (2003 – present), Western Finance Association (2007 – present),
European Finance Association (2009 – present).

TEACHING EXPERIENCE

Dissertation/Thesis committee:

Chair: Fan Li (PhD, Finance; Defended: Summer 2020)

Co-Chair: Hongyan Li (PhD, Finance; Defended: Spring 2018)

Member: Jitendra Tayal (PhD, Finance; Defended: Spring 2016)

Anh Nguyen (PhD, Finance; Defended: Fall 2015)

Yanbing Wang (PhD, Agricultural Economics; Defended: Spring 2017)

Timothy Trombley (PhD, Finance; Defended: Spring 2014)

Adam Yin (PhD, Finance; Defended: Spring 2013)

Tony Liu (PhD, Finance; Defended: Spring 2012)

Cheryl Qi (PhD, Economics; Defended: Spring 2010)

Rachel Graefe-Anderson (PhD, Finance; Defended: Spring 2010)

Hongfei Tang (PhD, Finance; Defended: Spring 2008)

Course instructor:

Corporate Finance Research Seminar (FIN 6115), Ph.D. course, 2016-present (Biennial)

Corporate Finance (FIN 3154), undergraduate seniors, 2014-present
Finance major core course

Advanced Corporate Financial Management (MGMT 413), undergraduate seniors, 2007–2014
Senior elective, case-based

Venture Capital and Investment Banking (MGMT 644), full-time MBAs, fall 2012

Corporate Finance Ph.D. Research Seminar (MGMT 691), Ph.D. course, 2009–2014 (Biennial).

Teaching assistant:

Corporation Finance (Bus 35200), full-time, evening and weekend MBAs, spring 2005
(Grading and weekly review sessions)

Investments (Bus 35000), full-time, evening and weekend MBAs, summer 2003
(Grading and weekly review sessions)

RESEARCH GRANTS

Virginia Tech University Assistant Professor Mentoring Grant, 2015.

Purdue Research Foundation (PRF) Summer Faculty Research Grant, 2013.

Center for International Business Education and Research (CIBER) Award, Purdue University, 2009.
Purdue Research Foundation (PRF) Summer Faculty Research Grant, 2009.

HONORS AND AWARDS

William F. Sharpe Award for being the best paper published in the 2018 Volume of the *Journal of Financial and Quantitative Analysis*, July 2019.
Best corporate finance paper in the Baltimore Area Finance Conference, May 2018.
Pamplin Annual Faculty Award for Excellence in Research, honorable mention, Virginia Tech, April 2017.
William F. Sharpe Award for being the best paper published in the 2015 Volume of the *Journal of Financial and Quantitative Analysis*, July 2016.
Undergraduate Distinguished Teacher, Purdue University, 2014.
Fischer Black Doctoral Fellowship, University of Chicago, 2006.
Annual graduate fellowships, University of Chicago, 2002-2006.
Center for Research in Security Prices (CRSP) Research Award, 2003.
Best Graduate of Peking University, 2002.
Tokyo Mitsubishi Scholarship, Peking University, 2001.
Best Graduate of Renmin University, 1999.
The First Class University Scholarship, Renmin University of China, 1998.
Shen Quan Scholarship, Renmin University of China, 1997.
Wu Dakun Scholarship, Renmin University of China, 1997.

INSTITUTIONAL SERVICES

Department P&T committee member: 2017-present
Department Ph.D. program committee member: 2007-present
Department faculty search committee member: 2007-2017, 2021
Department faculty search committee chair: 2018-2020
Pamplin College of Business Multicultural Diversity Committee member: 2014-2018
Department seminar committee co-chair: 2017
Department undergraduate curriculum committee member: 2017
External member of the marketing department faculty search committee: 2017
Krannert School of Management Undergraduate Finance Major review committee: 2013
Department seminar coordinator: 2008, 2012

PUBLICITY

The Principles for Responsible Investment (PRI) Academic Blog, August 21, 2020: “Paying by donating: Corporate donations affiliated with independent directors”. <https://www.unpri.org/pri-blogs/charitable-donations-and-corporate-directors-a-hidden-conflict/6298.article>

The Harvard Law School Forum on Corporate Governance and Financial Regulation, June 30, 2020: “Paying by donating: Corporate donations affiliated with independent directors”. <https://corpgov.law.harvard.edu/2020/06/18/paying-by-donating-corporate-donations-affiliated-with-independent-directors/>

The Wall Street Journal, Business | Journal Reports: Leadership, February 21, 2017: “When Signing Bonuses for Top Executives Pay Off for the Company”. <https://www.wsj.com/articles/when-signing-bonuses-for-top-executives-pay-off-for-the-company-1487646002>

The Harvard Law School Forum on Corporate Governance and Financial Regulation, November 7, 2016: “Golden Hellos: Signing Bonuses for New Top Executives”. <https://corpgov.law.harvard.edu/2016/11/07/golden-hellos-signing-bonuses-for-new-top-executives/>

CFA Digest, February 2016, Volume 46 Issue 2: “Taxes and Capital Structure (Digest Summary)”. <https://www.cfainstitute.org/en/research/cfa-digest/2016/02/taxes-and-capital-structure-digest-summary>

Pittsburgh Post-Gazette, October 13, 2013: “Heard Off the Street: Insider trading, CEO pay linked”.

The Harvard Law School Forum on Corporate Governance and Financial Regulation, February 11, 2013: “Ex-Ante Severance Pay Contracts and Optimal Executive Incentive Schemes”. <https://corpgov.law.harvard.edu/2013/02/11/ex-ante-severance-pay-contracts-and-optimal-executive-incentive-schemes/>

NerdWallet Investing, November 19, 2012: “Expert FAQ: Why Insider Trading Hurts Us, and How We Can Fix It”. <https://www.nerdwallet.com/blog/investing/expert-faq-insider-trading-hurts-fix/>

Listed on the Ohio State University’s Worldwide Directory of Finance Faculty and Professionals.

Listed on the Brigham Young University’s Accounting Research Rankings.