**JAKE S. POWELL**

**2111 Pamplin Hall - 880 West Campus Dr. Blacksburg, VA 24060 ∙ (540) 231-7009 ∙ japowel1@vt.edu**

**EXPERIENCE**

Apr 2015-Current **Director – Homeownership**

**Community Housing Partners**, Christiansburg, VA

* 501(c)3 Non-Profit; Social Enterprise Community Development
* Leads Single-Family Housing Division of five business lines; Education, Advising, Lending, Realty, Single-Family Home Development
* Focus on wealth creation through sustainable financial management
* Executes $6 million annual operating budget
* Manages $7.5 million loan portfolio

Dec 2012 – Jan 2015 **Commercial Analyst**

**Advance Auto Parts**, Roanoke, VA

* Fortune 500 After-market Auto Parts Retailer
* Provided analytic support of department operations to associate and leadership teams
* Developed Key Performance Indicator Dashboard, compiling weekly/monthly KPI metrics
* Utilized historical data analysis and forecasting method to assist strategic business planning
* Developed standard operating procedures to improve department efficiency
* Managed $120 million Accounts Receivable portfolio

May 2007 – Dec 2012 **Business Development Officer**

**National Bank of Blacksburg**, Blacksburg, VA

* Commercial/Retail Bank
* Lead business development of $45 million asset corporate branch
* Managed $20 million commercial/consumer loan portfolio

**EDUCATION**

* **MBA, Business Administration** (2014)

Virginia Tech; Blacksburg, VA

* **BS, Economics** (2006)

Virginia Tech; Blacksburg, VA

**CERTIFICATIONS**

* Licensed Mortgage Loan Originator

NMLS #446421

* Virginia Housing Development Authority Certified Trainer

VHDA #9248-15