

## JAKE S. POWELL

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### EXPERIENCE

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Apr 2015-Current      **Director – Homeownership**  
**Community Housing Partners, Christiansburg, VA**

- 501(c)3 Non-Profit; Social Enterprise Community Development
- Leads Single-Family Housing Division of five business lines; Education, Advising, Lending, Realty, Single-Family Home Development
- Focus on wealth creation through sustainable financial management
- Executes \$6 million annual operating budget
- Manages \$7.5 million loan portfolio

Dec 2012 – Jan 2015      **Commercial Analyst**  
**Advance Auto Parts, Roanoke, VA**

- Fortune 500 After-market Auto Parts Retailer
- Provided analytic support of department operations to associate and leadership teams
- Developed Key Performance Indicator Dashboard, compiling weekly/monthly KPI metrics
- Utilized historical data analysis and forecasting method to assist strategic business planning
- Developed standard operating procedures to improve department efficiency
- Managed \$120 million Accounts Receivable portfolio

May 2007 – Dec 2012      **Business Development Officer**  
**National Bank of Blacksburg, Blacksburg, VA**

- Commercial/Retail Bank
- Lead business development of \$45 million asset corporate branch
- Managed \$20 million commercial/consumer loan portfolio

### EDUCATION

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- **MBA, Business Administration** (2014)  
Virginia Tech; Blacksburg, VA
- **BS, Economics** (2006)  
Virginia Tech; Blacksburg, VA

### CERTIFICATIONS

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- Licensed Mortgage Loan Originator  
NMLS #446421
- Virginia Housing Development Authority Certified Trainer  
VHDA #9248-15