

Brian N Murray

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Education

JAMES MADISON UNIVERSITY | BACHELOR OF BUSINESS ADMINISTRATION | MAY 1990

- Major: Marketing
- Related coursework: Finance

Professional Licenses/Credentials

- GAA – General Accredited Appraiser by the NAR
- RAA – Residential Accredited Appraiser by the NAR
- Certified General Real Estate Appraiser – Commonwealth of Virginia
- Licensed Real Estate Sales Person – Commonwealth of Virginia
- CMCA – Certified Manager of Community Associations by CAI
- AMS – Association Management Specialist

Experience

OWNER| MURRAY APPRAISAL GROUP, INC. | JUNE 2001 - PRESENT

- Appraise complex commercial real estate properties including multifamily apartments, retail shopping centers, office buildings, industrial facilities, special use projects, subdivision valuations
- Feasibility studies for development projects
- Expert witness in various Virginia jurisdictions regarding valuation issues
- Consulting services

ADJUNCT INSTRUCTOR| VIRGINIA TECH - DEPARTMENT OF AGRICULTURAL AND APPLIED ECONOMICS | SPRING 2019 - PRESENT

Teaching Real Estate Appraisal – Course 4764. Senior level class.

This course covers the fundamentals of real estate appraisal. Topics include both residential and non-residential properties with emphasis on valuation theory and appraisal practice

ADJUNCT INSTRUCTOR| VIRGINIA TECH - PAMPLIN COLLEGE OF BUSINESS | FALL 2016 - PRESENT

- Teaching Real Estate Investment and Finance – Course 4154. Senior level class.
- This course covers both the fundamentals of real estate financing and investment. Topics include conventional mortgages, creative financing, investment analysis, real estate tax law, and actual case studies.
- Teaching Real Estate Principles - Course 2004

APPRAISER | MILTON REALTY SERVICE COMPANY, INC. | JUNE 1998 – DECEMBER 2000

- Appraised Complex Commercial Real Properties throughout Southwest and Central Virginia
- Provided valuation services for VDOT concerning eminent domain/condemnation projects in Southwest Virginia
- Provided valuation services, including expert witness testimony, for the Federal Aviation Administration regarding acquisition of properties for new airports and aviation easements in Virginia

APPRAISER | DURRER APPRAISAL AND CONSULTING SERVICES, INC. | FEBRUARY 1991 – JUNE 1998

- Appraised Complex Commercial Real Properties throughout Southwest and Central Virginia
- Appraised a wide variety of hospitality properties throughout the Mid-Atlantic region

Litigation/Expert Witness Experience

COMMONWEALTH OF VIRGINIA

- Qualified as an expert witness in the following jurisdictions: Roanoke County, Virginia; Craig County, Virginia; and Lee County, Virginia
- Litigation experience consists of testifying on market value estimates for acquisition for eminent domain, determining damages of off-site improvements, and market rent studies

Related Work Experience

REAL ESTATE DEVELOPMENT

- Experience in locating and acquiring real estate projects such as office buildings, shopping centers, multi-family, and other projects as well as assembling ownership entities, conducting feasibility analysis, obtaining financing, and overseeing renovations and development of these enterprises
- Property management experience with a variety of real estate projects including shopping centers, office buildings, multi-family units, as well as condominium and homeowner associations

ACADEMIC

- Adjunct Professor at Virginia Tech. Teaching Finance 4154: Real Estate Investments & Finance, This senior level course covers both real estate financing and investment principles.
- Guest speaker at James Madison University Real Estate Finance Department. Conducted lectures to James Madison University students regarding real estate careers and opportunities.

Community Service/Interests

SPORTS

- Active USTA tennis player. Participating and captaining in various adult tennis leagues
- Youth coach for soccer, baseball, and tennis

CHURCH/SOCIAL

- Former Deacon at Bonsack Baptist Church
- Member of the Stewardship Committee
- Board Member at Grace Academy

INTERESTS

- Hobbyist Beekeeper
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